

Message Text

UNCLASSIFIED

PAGE 01 DOHA 00627 250228Z
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 COME-00 CIAE-00 INR-07
NSAE-00 /037 W

-----250231Z 031566 /64

R 231135Z MAY 77
FM AMEMBASSY DOHA
TO SECSTATE WASHDC 2624
INFO AMEMBASSY ATHENS
AMEMBASSY ABU DHABI
USINT BAGHDAD
AMEMBASSY DAMASCUS
AMEMBASSY CAIRO
AMCONSUL DHAHRAN
AMEMBASSY JIDDA
AMEMBASSY KUWAIT
AMEMBASSY LONDON
AMEMBASSY MANAMA
AMEMBASSY MUSCAT
AMEMBASSY TEHRAN

UNCLAS DOHA 0627

E.O. 11652: N/A
TAGS: BEXP, ETRD, QA
SUBJECT: FORD'S EXPECTATION OF BEING REMOVED FROM BLACKLIST

REF: DOHA 0622

1. FORD REP CASTILLA SAID DURING HIS MAY 21 CONVERSATION WITH
AMBASSADOR AND COMMERCIAL OFFICER THAT FORD EXPECTS TO BE REMOVED
FROM BLACKLIST AT EARLY DATE. REMOVAL WILL BE RESULT OF BUILDING
OF DIESEL ENGINE AND TRUCK ASSEMBLY PLANT IN EGYPT WHICH,
ACCORDING TO CASTILLA, IS EXPECTED TO BE APPROVED BY GOE
WITHIN ONE WEEK. CASTILLA STATED THAT EGYPTIANS INITIALLY
INDICATED THAT FORD COULD EXPECT EGYPTIAN BACKING IN FORD'S
ATTEMPT TO BE REMOVED FROM BLACKLIST BY CENTRAL BOYCOTT OFFICE
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BUT THAT EGYPT HAS NOW RETREATED FROM THAT POSITION AND ONLY
PROMISES TO REMOVE FORD FROM BLACKLIST IN EGYPT.

2. CASTILLA INDICATED OPTIMISM THAT REMOVAL FROM BLACKLIST IN
EGYPT WOULD QUICKLY BE FOLLOWED BY REMOVAL FROM BLACKLISTS OF
ALL BUT THE MOST INTRANSIGENT OF THE ARAB STATES (LIBYA AND IRAQ
WERE MENTIONED SPECIFICALLY). ACCORDING TO CASTILLA, HIS CONTACTS

IN SAUDI ARABIA HAVE ASSURED HIM THAT SAUDI ARABIA WOULD ALSO REMOVE FORD FROM ITS BLACKLIST. (AMONG POSSIBLE AGENTS CASTILLA MENTIONED IN SAUDI ARABIA WAS MOHAMAD IBN FAHD IBN ABD ALAZIZ AND HE, ACCORDING TO CASTILLA, WAS ONE OF THE REASSURING VOICES HEARD IN RIYADH). (COMMENT: IF EGYPT AND SAUDI ARABIA DO, IN FACT, REMOVE FORD FROM THEIR LISTS, QATAR AND OTHER GULF STATES WILL PRESUMABLY FOLLOW.)

3. CASTILLA SAID THAT FORD HAD INVESTED A GREAT DEAL OF TIME AND MONEY IN EDJXLIAN PLAN AND THAT THIS EFFORT WOULD BE THE FINAL EFFORT BY FORD TO GET REMOVED FROM BLACKLIST. HE STATED IF PLAN FALLS THROUGH OR IF EGYPT FAILS TO DELIVER BY REMOVING FORD FROM EGYPTIAN BLACKLIST FORD WILL MAKE NO FURTHER EFFORT TO ENTER ARAB MARKET.
PAGANELLI

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NNN

Message Attributes

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Capture Date: 01-Jan-1994 12:00:00 am
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Sent Date: 23-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition Event:
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TAGS: BEXP, ETRD, QA, FORD MOTOR CO
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